

# Abstract Gap Analysis

*Ensymm approach for a technical  
Gap Analysis*



# How does the GAP Analysis work?

The gap analysis tool gets provided by ensymm in order to compare the actual performance of Company X with the potential performance. At its core are two questions: "Where are we?" and "Where do we want to be?" Based on the given facts and the collected data by ensymm the current production can be considered as sub optimal. As Company X does not make the best use of current resources, or foregoes investment in capital or technology, it produces or performs below its potential.

The gap analyzes in hand analysis and identifies gaps between the optimized allocation and integration of the inputs (resources), and the current allocation level. This reveals areas that can be improved. The Gap analysis involves determining, documenting, and approving the variance between the envisaged business requirements and current capabilities.

In order to provide you a structured analyze we split the gap analysis in three main sections as those are identified to be mayor fields which need to be optimized. Ensymm identified the following three main sections:

- Production - in order to reach the envisaged capacity and quality the production requires modification in several areas
- Documentation - in order to reach a certificated high standard production, documentation needs to get developed/ optimized
- Marketing - also the marketing approach should get adjusted to a sophisticated product

# MISSION, PRODUCTS, APPLICATION AND SPECIFICATIONS

The third chapter will introduce the current product quality and the envisaged quality in order to be competitive in the market. In the following chapters, ensymm will refer to the three main points above. Due to complexity and extent of each sector we subdivided the same in further chapters, coping with each single aspect separately. The final content will get adjusted to the individual project and client needs. Hence the analysis may refer to only one product or several products and by products.

Also the different envisaged standards may lead to an individual approach. In order to illustrate the Gap between the current status and the standard you are looking for, ensymm invented an individual approach for Gap analysis. Ensymm refers to the “single gaps” for each sensitive production section by illustrating the current status with a photo and an exemplarily photo how it should look alike. This brings also non technicians into the position to evaluate the technical gap visually.

## Main Points of the Gap Analysis

1. Project Background
2. Product
3. Production related Gaps
4. Documentation
5. Market
6. Summary and Road Map



ensymm is a German based premier project consulting company for Life Sciences, serving biotech companies, pharmaceutical industry and food ingredient companies. We provide clients with a variety of business and technology consulting services as well as with specialized teams in various areas of our competence.



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